


**MEMORANDUM**

CITY OF CAPE CORAL  
PUBLIC WORKS DEPARTMENT

TO: Wanda Roop, Procurement Manager

FROM: Damon Grant, Interim Public Works Deputy Director 

DATE: November 15, 2023

SUBJECT: Equipmentshare.com d/b/a Case Power & Equipment – Vendor# 3702  
Purchase Order Requisition for Case Construction Equipment Repair & Maintenance

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**Background**

Case Power and Equipment is a sole source vendor for Case branded construction equipment. They are the only authorized dealer for OEM sales, parts and service in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.

**Recommendation**

Fleet Services would like to open a purchase order for up to \$25,000 with Case Power and Equipment for fiscal year 2024.

This purchase will be used for repairs and maintenance of Case branded construction equipment. To date, the City of Cape Coral has 26 pieces of Case equipment in their fleet.

**Funding Availability**

Funding is available through Fleet's Internal Service Fund-Fleet Operations, account string 516-30511-534120-30 (Outside Services). These costs are then billed to the individual departments that own the asset.

Attachments:

Case Power Equipment Sole Source Form  
Case Power Equipment Sole Source Letter

DG/va

c: AJ Forbes, Fleet Manager   
Milagros Rosario, Senior Buyer

# CITY OF CAPE CORAL REQUEST FOR SOLE SOURCE OR SINGLE SOURCE PURCHASE

Requesting Department: Public Works - Fleet Services

Vendor Name: EQUIPMENTSHARE.COM d/b/a CASE POWER & EQUIPMENT

Address: 3051 Hanson Street, Ft. Myers FL 33916

Phone: 239-295-6201 E-Mail: craig.mcmicken@equipmentshare.com

Price: \$ 25,000.00 Account: 516-30511-534120-30 (Outside Services) Fund: Fleet ISF

Description of item to be procured:

Repairs, maintenance, parts and inspections of Case branded equipment.

1.) Uniqueness of vendor's item/service.

They are the only local vendor with the specific diagnostic equipment to troubleshoot the onboard computers and hydraulic systems for Case Construction Equipment.

2.) Market Research. Describe other, similar sources or products available in the market, if any, and why they are not acceptable:

There are no other authorized repair services for this equipment in this area.

3.) Proposed Actions. Describe the actions the department will take to overcome the present barriers to competition for any future acquisition of this product or service:

Fleet Services will continue to research vendors who can repair and maintain Case Construction Equipment within the City of Cape Coral area.

Department Fleet Manager's Signature: *AJ Forbes* Date: 11/15/2023

Department Public Works Director's Signature: *D Grant* Date: 11/16/23

Approval: Procurement Manager *Wanda Roop* (not to exceed \$50,000.00) Date: 11/17/23

Approval: City Manager \_\_\_\_\_ (not to exceed \$100,000.00) Date: \_\_\_\_\_

Council authorization required if exceeding \$100,000.00

Revised 1/6/2020- Per Ordinance #52-19, Article VII: Purchase and Sale of Real and Personal Property. Adopted 12/02/2019



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Julie Anderson – Network Administration & Controls

September 27, 2023

Attention: To Whom It May Concern

This is to inform you that CASE Power & Equipment of Florida is the sole source of Case construction equipment and is the only authorized dealer for OEM sales, parts and service on Case construction equipment in the Fort Myers, Florida market, including the City of Cape Coral in Lee County.



Sincerely,

*Julie Anderson*